



Tom Ryan *Vice President, Business Development* Pasco EDC

Tom has over 12 years of experience in economic development. His primary responsibilities include coordinating and implementing economic development strategies, confidential site analysis, regulatory assistance, compiling location data and qualifying projects for incentive programs designed to recruit new and expanding companies in six targeted industries including: Advanced Manufacturing, Aerospace, Aviation, and Defense, Life Sciences and Medical Technology, High Technology, Business Professional Services, and Logistics and Distribution.

Tom's background in commercial real estate for 16 years provides him with invaluable tools to offer company executives, site consultants, real estate developers, and brokers when evaluating site specific needs of major companies considering upgrading and expanding their facilities.

In 2021, Tom achieved his goal of becoming a Certified Economic Developer (CEcD) from the International Economic Development Council and was honored to be named one of ConsultantConnect's North America's Top 50 Economic Developers.

Recent successes for major projects locating to Pasco County:

- 1. Bauducco's 403,000 SF bakery and distribution facility, creating 600 new, full-time jobs resulting in \$233M capital investment in building and machinery.
- 2. Gary Plastic Packaging Corp.'s 260,000 SF manufacturing facility, creating 555, new, full-time jobs resulting in \$66M capital investment in new building and machinery.
- 3. Santander Consumer, USA resulting in the creation of 875 new, full-time jobs, \$22M in capital investment converting 115,425 SF former Target into a professional office facility
- TouchPoint Medical, Inc.'s 125,000 SF global headquarters and manufacturing facility resulting in the creation of 228 new executive, management, engineering and production jobs, and \$23M in capital investment in building and machinery.
- 5. Mettler Toledo's 250,000 SF office and manufacturing facility resulting in the creation of 493 new, high wage manufacturing and office support jobs and \$35M in capital investment in building and machinery.
- 6. TRU Simulation+Training's 29,000 sf facility and simulator expansion resulting in 212 new high wage jobs and a capital investment of \$40.8M.

Tom lives in Wesley Chapel, Florida, with his wife of 27 years, Caitlin, and has two adult sons. He is a graduate of The University of Dayton.